



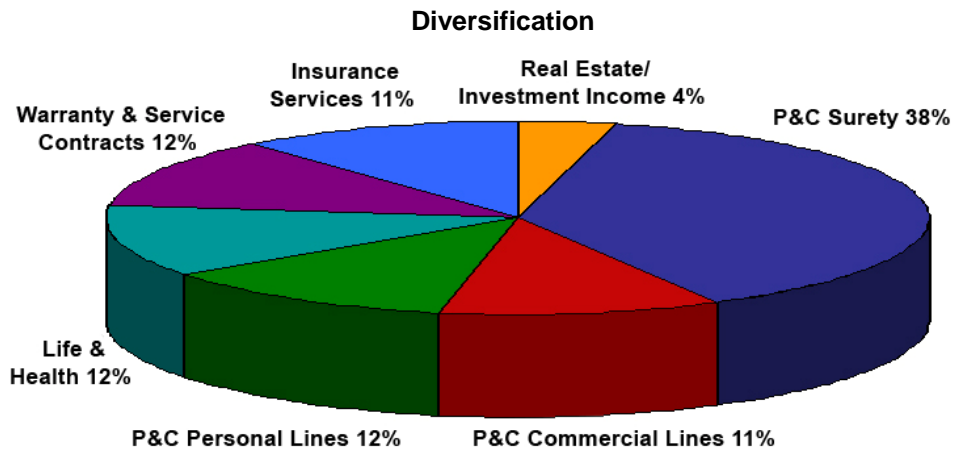
February 2009

Dear Agent Partner:

Please accept this letter in support of Bankers Financial Corporation's financial stability. As you know, Bankers Financial Corporation, a diverse holding company based in Florida, is the corporate parent of our insurance companies as well as a variety of other businesses in the financial services industry. With over 30 years experience in the insurance marketplace, specifically in Florida, Bankers has weathered many storms, due in part to our diversification. This sets us apart from other companies focused only on property insurance.

Following is a list of our key subsidiaries and a chart showing our diversity:

- | | |
|-------------------------------------|-----------------------------------------|
| Bankers Insurance Company | Bankers Surety Division |
| Bankers Specialty Insurance Company | Bankers Employer Services |
| First Community Insurance Company | Bankers Health Plans |
| Bankers Life Insurance Company | van Wagenen Financial Services |
| BinTech Partners, Inc. | Gilchrist Club Executive Retreat Center |
| Bonded Builders Risk Management | Bankers Warranty Group |



In 2008, Bankers received a rating upgrade for financial stability by A.M. Best; this time to a B+ secure rating with a stable outlook. This is a significant achievement in a time when many other companies are being downgraded. With the credit crunch and the higher sensitivity to catastrophe risk, it speaks to Bankers management philosophy and extensive product and exposure management initiatives.

Additionally, an independent Comparative Report was conducted comparing Bankers Insurance Company to the 15 Leading P&C Companies by Earned Premium as of 12/31/07. Bankers Insurance Company had a favorable comparison with the aggregate averages of the 15 Leading Companies.

Companies included: State Farm, Allstate, Nationwide, USSA, GEICO, Progressive, Farmers, Liberty Mutual, and Zurich.

	Average	BIC
Assets to Liabilities	\$168.12	\$160.02
Invested Assets to Liabilities	\$135.08	\$137.78
Surplus to Loss Reserves	\$120.31	\$114.40

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In addition, Bankers has shown significant growth in each of the past five years. Key indicators of this are:

- Received a Treasury Listing which is usually awarded to A rated companies
- Received a Fitch Shadow rating usually awarded to B++ companies
- Reinsurance Partners – June 1st renewal market at margins half of our peers
- BCAR rating continues to improve and is in the A rating range
- We've shown consistent improvement in expense reduction
- According to A.M. Best, our Homeowners book is one of the best managed in Florida
- *Tampa Bay Business Journal* named Bankers Financial to its 2007 *Fast 50* list for growth over a three-year period

As a Florida-domiciled personal and commercial lines carrier, and as the former second largest servicing carrier for the National Flood Insurance Program, Bankers has extensive CAT claims handling experience. Since 1992, Bankers has successfully handled over 145,000 catastrophe claims for our clients and policyholders.

After the devastating hurricane seasons of 2004, 2005 and 2008, Bankers continued to be financially strong and remained a market for both Florida and Louisiana consumers.

I'd also like to share with you our reinsurance partners and their respective A.M. Best ratings:

Gen Re A++	Allied World Assurance Co A
XL RE A	Odyssey America A
Everest A+	QBE A
ACE Tempest A+	IPCR Limited A
Renaissance A+	Syndicate 2007 NVA A
Tokio Millennium A+	Omega Specialty A-
Hannover Re A	DaVinci A
SCOR Switzerland AG A-	Validus A-
Ariel A-	Flagstone A-

We have confidence that sharing the big financial picture behind Bankers will continue to make us the most viable carrier of choice for both our agent partners and their policyholders.

Regards,

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